

Professional Services

Microsoft Dynamics AX

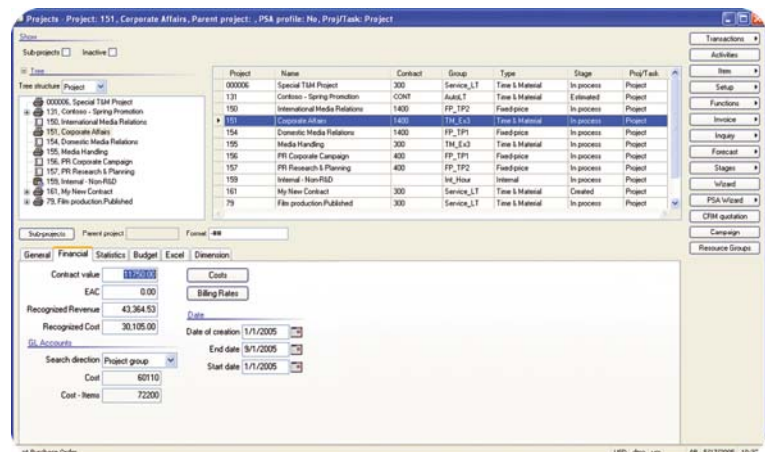
BENEFITS SUMMARY:

- Integration of financial, resource, and intellectual capital systems and information
- Ability to gain insight into business data
- Better management of your team's time and effort
- Tight control of your processes
- Positive return on investment (ROI)

Increase your profitability and offer unmatched client service that sets you apart from the competition by managing the financial, human, and intellectual capital aspects of project-based organizations. Professional Services for Microsoft Dynamics™ AX can help your company better manage project teams, increase employee productivity, improve service capabilities, and accelerate billings while controlling costs through tighter integration of client and project-related information.

Integrate financial, resource, and intellectual capital systems and information

Connect disparate systems to integrate data and streamline company and project-related processes. Help reduce redundant effort, improve accuracy, and increase employee productivity by integrating with Microsoft Dynamics AX general ledger, purchasing, and receivables, helping to streamline financial processes by implementing automatic posting of client invoices and employee and vendor expenses. Benefit from tight integration with familiar productivity software, including Microsoft Office Excel® 2003 and Microsoft Office Word 2003.



Flexible work breakdown structures (WBS) allow you to organize and access project and sub-project details in ways that match your business and customers' needs. Manage actual versus budgeted revenues and expenses in real-time.

Gain insight into critical business data

Gather and analyze client and project-related information to gain valuable business insight, and use that insight to manage your business more effectively—with the ability to change processes or strategies at any time. View client, contract, and project management details in real time for an accurate accounting of progress and profitability and stay on top of project details to avoid cost overruns and allocation issues.

Manage your team's time and effort better

Help manage your team's time and effort better, and achieve company goals through integrated collaboration workspaces and centralized access to critical intellectual capital, all with an easy-to-use, Web-based interface. With a dashboard that organizes and presents information in an easy-to-read format and e-mail alerts, as well as powerful reporting capabilities, management and team members can stay informed about changes to projects, documents, and tasks.

Maintain tight control of your processes

Maintain tight control of your company's financial and operational processes by helping to ensure that teams follow corporate policies and that your processes adhere to industry best practices, client standards, and government regulations. Centralize the management of and provide access to critical company information to reduce the loss of valuable intellectual capital due to employee attrition. Define accounting structures to meet specific business needs, track and analyze transactions across your entire business—including multioffice and multinational operations - and drill down to the details you need to help manage accounts effectively.

Achieve a positive ROI

Because Professional Services for Microsoft Dynamics AX integrates closely with powerful Microsoft technologies like Microsoft SQL Server™ 2000, Microsoft Internet Information Server 6.0, and the Microsoft Windows® operating system, as well as familiar tools like Microsoft Office System applications, your business can take advantage of existing IT investments and gain a fast return on your investment. And supported by a wizard-based configuration and system setup tool, Microsoft Dynamics AX solutions have been shown to significantly reduce implementation times and total cost of ownership for customers.*

*Nucleus Research, Inc. *The Real ROI from Axapta*. Research Note E116, October 2004.

FEATURES

Flexible project management capabilities	Configure work breakdown structures (WBS) at the company, client, product, and project levels; define matrix tables for costs and rates; and establish billing rules and revenue recognition methods.
Document and intellectual capital management	Manage documents and information centrally with Microsoft Windows SharePoint™ Services, which provides management and employee access to intellectual capital and consolidated project information through a Web browser.
Detailed project analysis	Accumulate costs and analyze projects at any level with drill-down capabilities at all levels. Flexible planning and reporting allows you to assign resources and report at any level of detail necessary.
Multicompany and multicurrency support	Your business can support distinct departments, offices, and companies within one database and apply intercompany rules. Track financial transactions within and between different departments and subsidiaries to help ensure an accurate overview of revenue and cost flows. Full multicurrency support enables you to perform automatic conversions associated with project budgeting, costing, billing, accounting, and reporting.
Client profile folders and templates	Client and project folders allow you to archive and retrieve historical staffing plans, out-of-pocket estimates, and budget reconciliations.
Web-Based, workflow-enabled time and expense entry	Help maintain tight control over costs and shorten billing cycle time with automated approval processes for documents and line items and streamlined processes for cash advances, travel advances, and credit card reconciliation. Set alerts on timesheets to indicate when contract talent exceeds the contractual hours estimate or reaches a warning threshold. Monitor variations in estimates and costs to help track trends in profitability.
Customizable revenue recognition and project billing rules	Define recognition at the company, client, or project level and pre-configure rules for percent complete, completed contract, time and materials, and fixed fee with tools that conform to the way your company works, not the other way around. Effectively manage agreements with suppliers and clients.
Microsoft project bi-directional integration to project accounting	Full bi-directional integration with Microsoft Office Project Server 2003 offers both increased team collaboration capabilities and ease of use. With powerful resource scheduling and tracking tools, your company can improve cost efficiencies by better managing the allocation of your resources.

For more information about Professional Services for Microsoft Dynamics AX, visit:
www.microsoft.com/dynamics/ax.

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